# BMJ

<sup>1</sup>Healthcare Innovation and Policy

Unit, Centre for Health Sciences,

Barts and The London School of

Medicine and Dentistry, London

<sup>2</sup>Division of Medical Education,

<sup>3</sup>Centre for Health Informatics and

University College London

Multiprofessional Education,

University College London Correspondence to: T Greenhalgh

p.greenhalgh@qmul.ac.uk

Cite this as: *BMJ* 2010;340:c3111 doi:10.1136/bmj.c3111

F1 2AD

## RESEARCH

## Adoption and non-adoption of a shared electronic summary record in England: a mixed-method case study

Trisha Greenhalgh, director,<sup>1</sup> Katja Stramer, senior research fellow,<sup>2</sup> Tanja Bratan, research fellow,<sup>2</sup> Emma Byrne, research fellow,<sup>3</sup> Jill Russell, senior lecturer,<sup>2</sup> Henry W W Potts, lecturer<sup>3</sup>

#### ABSTRACT

**Objective** To evaluate a national programme to develop and implement centrally stored electronic summaries of patients' medical records.

**Design** Mixed-method, multilevel case study. **Setting** English National Health Service 2007-10. The summary care record (SCR) was introduced as part of the National Programme for Information Technology. This evaluation of the SCR considered it in the context of national policy and its frontline implementation and use in three districts.

Participants and methods Quantitative data (cumulative records created nationally plus a dataset of 416 325 encounters in participating primary care out-of-hours and walk-in centres) were analysed statistically. Qualitative data (140 interviews including policy makers, managers, clinicians, and software suppliers; 2000 pages of ethnographic field notes including observation of 214 clinical consultations; and 3000 pages of documents) were analysed thematically and interpretively. **Results** Creating individual SCRs and supporting their adoption and use was a complex, technically challenging, and labour intensive process that occurred more slowly than planned. By early 2010, 1.5 million such records had been created. In participating primary care out-of-hours and walk-in centres, an SCR was accessed in 4% of all encounters and in 21% of encounters where one was available; these figures were rising in some but not all sites. The main determinant of SCR access was the identity of the clinician: individual clinicians accessed available SCRs between 0 and 84% of the time. When accessed, an SCR seemed to support better quality care and increase clinician confidence in some encounters. There was no direct evidence of improved safety, but findings were consistent with a rare but important positive impact on preventing medication errors. SCRs sometimes contained incomplete or inaccurate data, but clinicians drew judiciously on these data along with other sources. SCR use was not associated with shorter consultations or reduction in onward referral. Successful introduction of SCRs depended on interaction between multiple stakeholders from different worlds (clinical, political, technical, commercial) with different values, priorities, and ways of working. The programme's fortunes seemed to turn on the ability of change agents to bridge

these different institutional worlds, align their conflicting logics, and mobilise implementation effort.

**Conclusions** Benefits of centrally stored electronic summary records seem more subtle and contingent than many stakeholders anticipated, and clinicians may not access them. Complex interdependencies, inherent tensions, and high implementation workload should be expected when they are introduced on a national scale.

#### **INTRODUCTION**

Shared electronic records are being introduced in some countries for exchange of various types of data including medication, allergies, medical history, laboratory reports, referral letters, and discharge summaries (see Discussion). This paper considers the summary care record (SCR), a structured summary held on a national database and accessible to authorised staff over a secure internet connection, in the English National Health Service.

The National Programme for Information Technology in England was established in 2005 and led by Connecting for Health, the informatics arm of the Department of Health.<sup>1</sup> It aimed to provide secure, nationally integrated electronic records as part of a wider political vision. In its 13 year administration (1997-2010), the UK Labour government pursued policies aimed at modernising public services (increasing efficiency, accountability, transparency, and orientation to the needs of the service user).<sup>23</sup> Large scale information systems, which would integrate services and support choice by empowered citizens, were viewed as a key vehicle for achieving this goal.<sup>4-6</sup> A series of policy documents in 1998-2008 sought to centralise control over specification, procurement, resource management, and delivery of information systems.17-12 The original vision included a central technical infrastructure known as the "Spine" and a nationally shared electronic record<sup>7</sup>; in early strategy documents the latter became a nationally stored summary record.13

Implementation of the SCR began in 2007 in two early adopter sites; a national roll-out began in mid 2008. By May 2010, 113 of 152 primary care trusts in England had committed to participating in the programme; 16 had begun to create SCRs; 29.8 million people (73% of the population aged > 16) had been sent a letter informing them that an SCR would be created for them if they did not opt out; and 1.5 million such records had been created.

An SCR is currently drawn from the electronic record held by a person's general practitioner; it contains three data fields-medication, allergies, and adverse reactions.14 It is intended for use in emergency and unscheduled care.<sup>15</sup> Individuals may register to view their record via an internet-accessible personal health organiser (HealthSpace). Some general practices have begun to "enrich" their patients' records with additional data fields such as important diagnoses and end-of-life care preferences. A forthcoming upgrade will allow secondary and community care staff to add data.

We reported previously on initial efforts to introduce SCRs in early adopter sites<sup>16</sup> and on patients' attitudes to SCRs.<sup>17</sup> This paper, based on a longer report,<sup>14</sup> addresses efforts to extend the programme nationally from 2008 to 2010. Research questions were

What is the usability, use, functionality, and impact of the SCR, and what explains variation in its adoption and use?

How have the fortunes of the SCR programme been shaped and constrained by influences at the macro, meso, and micro level?

What are the transferable lessons for practice and policy?

#### **METHODS**

#### Management and governance

The evaluation was commissioned by the Department of Health through a competitive tendering process run by the Connecting for Health Evaluation Programme at the University of Birmingham. It was overseen by an external advisory group chaired by a layperson with

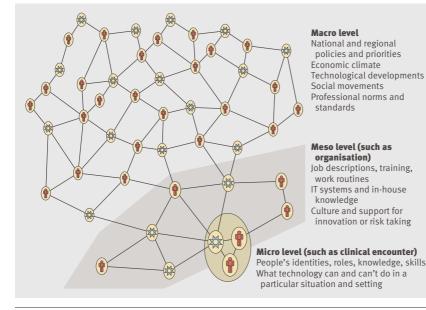


Fig 1 Diagrammatic representation of the socio-technical network in the summary care record programme, showing multiple levels of influence and analysis

representation from key stakeholders including patients, professional bodies, academic institutions, and Connecting for Health. Ethical approval was obtained from two multicentre research ethics commit-tees—Thames Valley in January 2007 (06/MRE12/81 and subsequent amendments) and North West 8 in September 2009 (09/H1013/36 and subsequent amendments)—although these bodies classified some aspects of the study as "audit" and hence outside their remit. Theoretical approach We drew on Patton's "utilisation-focused evaluation," which views complex programmes as having multiple stakeholders, each with different expectations of the programme and the evaluation.<sup>18</sup> We followed Kleing

programme and the evaluation.<sup>18</sup> We followed Klein and Myers' method for interpretive field studies in \_\_\_\_\_ large scale information systems, which emphasises continuous, iterative comparison of findings in one part of the project with an emerging overarching story of the whole.<sup>19</sup> We refined these generic

part of the project with an emerging overarching **ng** for uses related to the whole.<sup>19</sup> We refined these generic **for** uses related to the whole.<sup>19</sup> We refined these generic **for** approaches into a specific method described in detail elsewhere.<sup>20</sup> In short, we made four key assumptions: Electronic records are not passive containers for information but actively shape and constrain care People and technologies are linked in complex, dynamic socio-technical networks which offer possibilities and limit what is possible (materially and socially) in particular situations and contexts. Hence it is more useful to study "the process of socio-technical change" than "deployment of technology X" People and technologies in a network both "act" but not in the same way (for example, people have values and feelings whereas technologies do not) A technology programme should be studied at macro level (such as national policy, wider social norms and expectations), meso level (such as

norms and expectations), meso level (such as organisational processes and routines), and micro level (such as particular experiences of patients and professionals) and both qualitatively and quantitatively to build a rich, contextualised picture of complex change (fig 1).

#### **Oualitative data**

Qualitative data were collected with a view to answer ing the following questions:

How was the SCR framed (that is, what did its development and introduction seem to mean) in policies, strategies, and business plans; by service users and health professionals; and by critical voices such as the press and civil liberties activists? What hopes and concerns did different stakeholders have about it?

What were the social and technical challenges associated with efforts to create SCRs? How and to what extent were these overcome?

Once SCRs had been created, how were they accessed and used at the clinical front line? If they were not accessed and used, why not?

Qualitative data sources and their contribution to different components of the case study are shown in web extra table A. As is recommended practice in large scale organisational case studies,<sup>2122</sup> we drew on multiple data sources of different types, including over 140 interviews; 2000 pages of field notes reflecting approximately 1500 hours of ethnographic observation (incorporating detailed field notes on 214 clinical encounters); 3000 pages of documents such as policies, business plans, minutes, internal reports, communications, and media coverage; and feedback from stakeholders to drafts of our findings. Details of how this large and complex dataset was analysed are given in our full report.14 In sum, to analyse interviews and field notes, we read and annotated texts, discussed among team members, developed provisional explanations, and iteratively refined these using the constant comparative method.23 Rigour was defined in terms of authenticity (immersion in the case through extended fieldwork), plausibility (developing explanations of local phenomena which made sense to participants and drawing these together into a coherent overall narrative), and criticality (systematically questioning assumptions that are taken for granted).<sup>24 25</sup> To analyse documents, we drew on the principles of critical discourse analysis.26

#### Quantitative data

Quantitative data were collected with a view to answering the following questions:

What proportion of patients seen in emergency and unscheduled care had an SCR; in what proportion of these was it accessed; and what was the trend over time?

How did SCR availability and access vary in different sites and settings?

How did SCR access vary with patient characteristics (such as age, sex, nature of complaint) and clinician characteristics (such as doctor or nurse, level of experience)? Was the SCR associated with a change in consultation length (for example, was there any evidence that its use made the consultation shorter)?

Quantitative data were collected by stakeholders in the programme and passed to us in either summary or raw form. Connecting for Health gave us cumulative summary statistics, updated weekly, on numbers of SCRs created, which were collated from weekly reports sent to them by participating regional centres. These indicated the national rate of record creation but were not amenable to further analysis. Adastra (a software company which supplies medical record software to unscheduled care organisations) passed us Excel files containing raw data on 416 325 consultations (on 325 321 episodes) in primary care out-of-hours and walk-in centres in the three sites in our sample between August 2008 and January 2010. Patient identifiers had been removed and clinician identifiers pseudonymised. Sites A and B were early adopters and had begun to create SCRs in late 2007. Site C joined the programme as part of the national roll-out and began to create SCRs in August 2009. Each entry gave a clinician identifier, diagnostic code(s) entered by the clinician, length of consultation to the nearest minute, whether an SCR was available, and whether it was accessed. Around a quarter of patients had had consultations with more than one clinician for the same episode (such as telephone consultation with a nurse followed by on site consultation with a doctor).

Analysis of this dataset is described in detail in the web extra appendix. Most analyses were done on a subset of 223 029 episodes (120 659 in site A, 102 370 in site B, and 65 588 in site C), representing times when SCRs were available in the three sites. Briefly, we conducted descriptive statistical tests (such as percentages);  $\chi^2$  test for categorical variables; Pearson's correlation coefficients for relationships over time; Mann-Whitney tests for skewed continuous variables; and logistic regression to explore the contribution of different variables to an overall model of factors that influenced SCR access. Analyses were undertaken for each site separately and all sites combined, and also for doctors and nurses separately and all clinicians combined. We used narrative synthesis to integrate qualitative and quantitative data.

#### RESULTS

What stakeholders expected of the summary care record The SCR programme had multiple stakeholders (government and civil service, healthcare organisations, information technology (IT) suppliers, professional bodies, frontline clinicians and managers, service users, civil liberties groups). Policy makers anticipated six main benefits-better quality (such as more informed) care, safer care (such as reduction in medication errors), more efficient care (such as shorter consultations), more equitable care (such as in low-literacy patients or limited English speakers), reduction in onward referral (such as fewer hospital admissions), and improved patient satisfaction (because more needs would be met).<sup>27-30</sup> In contrast, some critics framed the programme as a monolithic, inefficient, and delayed government IT project, and civil liberties campaigners saw it as a manifestation of the "Database State."31 Patient organisations generally viewed the SCR positively as offering better and safer care, though they recognised a trade-off against the risk to privacy.

#### Implementing the programme

Creating SCRs and supporting clinicians to access them in unscheduled care involved numerous interdependent tasks (box 1) and occurred more slowly than originally planned. Local healthcare organisations were encouraged to maximise creation of SCRs, promote their use in a range of settings, document locally relevant benefits, and report back regularly to Connecting for Health on structured templates. National implementation managers and clinical leads were appointed to support this process. But in the face of finite budgets, competing policy priorities, and ethical concerns being voiced by local and national professional bodies, one NHS organisation (such as a primary care trust) had limited power to control and monitor the performance of another (such as a general practice) in "deploying" the SCR.

The date on which a general practice first uploaded patient data to create SCRs was known as the "go-live." The challenges of engaging clinicians, finding resources, aligning business processes, training staff, and informing patients, along with delays in provision of technical solutions, combined to produce slippage in go-live dates and a concomitant loss of local morale and motivation. "Bugs" sometimes emerged when go-lives were attempted, necessitating manual workarounds for what was intended to be an automated upload.

Suppliers of electronic patient record software to general practices worked to develop upgrades that were

#### Box 1: Tasks in implementing the summary care record programme

Strategy and business planning (needed at national, regional, and local level)

Clarifying vision and setting goals

Estimating costs and timescales

Negotiating and allocating a budget

Aligning with other strategic priorities

Formalising relationships (contracts, service level agreements, memoranda of understanding)

Identifying risks

Project management (needed at national, regional, and local level)

Establishing workstreams with targets and milestones

Developing business processes

Engaging stakeholders

Selecting, coordinating, and supporting participant organisations

Human resource issues (recruiting, training, supervising, performance managing)

Monitoring and reporting (including risk management)

#### Technology development (IT suppliers plus technical departments in participant organisations)

Understanding use cases and specifying what is needed from the IT

Developing software

Testing (including security)

Release

Post-release support (such as fixing bugs)

#### Rhetorical and communicative tasks

Framing and making sense of the programme

Justifying the programme (ethically, financially, politically) to key interest groups Informing the public and managing queries and opt outs

#### Dealing with ongoing tensions

Redefining scope and content to reflect ideas for new uses

Operationalising "informed consent" when staff were busy and patients disinterested or confused

Making security and information governance processes workable (technical and human elements)

Balancing the need for high quality data with the goal of maximising number of records available

Balancing children's autonomy and protection with parents' wish to opt out on a child's behalf

compliant with the SCR and fix bugs that emerged during uploads. However, most of their customers were not asking for functionality to create SCRs, so this work was seen by some as diverting resources from the company's core business of improving "in hours" general practice record systems. In contrast, Adastra, the main provider of software to primary care out-of-hours organisations, perceived strong demand from its customers for viewing shared records, so a one-click route to the SCR was a high priority development. Small size, competing business priorities, changes in specification, and the inherently unpredictable nature of software development limited the ability of some suppliers to delivery SCR functionality within the tight timeframes set out in opport the business plans of Connecting for Health and NHSS organisations.

SCRs were hosted on the NHS Spine, provided, include 2010. Downloaded for the original specification had been set in ployed by BT felt that the original specification had been set in board-level meetings with insufficient attention paid for uses related to the detail of frontline clinical work and perceived of the contract as inflexible, though this was not the specification that had not been fully anticipated at the outset of the programme. Before patients' SCRs were created, they were sent a board at the outset at the set of the specification before patients' SCRs were created, they were sent a board at the outset at the set of the set of

Before patients' SCRs were created, they were sent a **to** in the letter explaining the programme and telling them how **to** opt out if they wished. Fewer than 1% of people ance in information provided, letters discarded unread or not understood, confusing opt-out process) the extent to which "informed consent to upload" had been obtained was contested.<sup>32</sup> In late 2008, the consent model changed to require clinicians to seek con-**g**, sent at the point of care. Support from some professional bodies for the programme increased after this change. However, concerns were by no means fully allayed, and the British Medical Association wrote to the minister of health in March 2010 expressing concern that a mass public mailout before **the** May 2010 general election was giving patients insufficient time to consider their options.<sup>33</sup>

Accurate and reliable SCRs depended on data quality of the local records from which they were created. **ECT** In 2007-9, a national incentive scheme funded work in general practices to achieve data quality targets (which were initially a requirement for joining the SCR programme), but funding for this was not renewed in 2009. Some but not all primary care trusts allocated a budget for a local data quality scheme.

Unauthorised access through technical ("hacking") or human (malice or error) breaches is an inherent risk of any nationally accessible record. For the SCR, this risk came with political sensitivities.<sup>31</sup> Connecting for Health required the highest technical security standards and lengthy penetration testing before approving a product. Staff wishing to access a patient's SCR were required to confirm a "legitimate relationship." Detailed information governance procedures were



Fig 2 | Proportion of consultations in which patients' summary care records (SCRs) were accessed in the three participating sites for out-of-hours primary care and walk-in centres between December 2008 and January 2010

introduced to monitor performance and generate "alerts" on possible unauthorised accesses. While some staff sympathised with these measures, others found them bureaucratic, intrusive, and unworkable. Fear of surveillance stopped some staff attempting to access SCRs altogether.

#### Use and non-use of summary care records: quantitative findings

Key quantitative findings are listed below; these raise qualitative questions which are addressed in the next section. Unless stated otherwise, the figures given below are derived from the Adastra dataset, detailed statistical analysis of which is presented in the appendix (see bmj.com). Some analyses focused on site B, chosen as showing the longest consistent use of the SCR.

What proportion of patients had a summary care record? The proportion of patients seen in unscheduled primary care settings (out of hours centres and walk-in centres) who had an SCR increased from 19% to 31% in site A, 18% to 35% in site B between August 2008 and January 2010, and from 0% to 24% in site C between August 2009 and January 2010. This figure was known as the "hit rate" (that is, the chance of a clinician finding an SCR if he or she chose to look for one). Given that fewer than 1% of people in each site had opted out, the main determinant of the hit rate was whether the patient's general practitioner was participating in the programme. Despite primary care trusts in sites A and B signing up as "early adopters" of the programme in 2007, 56% of general practices in site A and 24% in site B had not gone live with SCRs by early 2010. Hit rate was reduced by patients attending unscheduled care "out of area."

#### In what proportion of patients was the summary care record accessed?

SCR accesses in secondary care settings were very low (fewer than 30 per week across the three sites, Connecting for Health data). Overall, in participating primary care out-of-hours and walk-in centres, an SCR was accessed in 4% of all encounters and in 21% of encounters where one was available. Trends in SCR accesses in primary care settings over time, expressed as a proportion of all patients seen, are shown in fig 2. The three sites show different patterns: early adoption followed by a period of partial abandonment (site A); slow incremental adoption (site B); and more rapid adoption after a late start (site C). Statistical analysis of these trends is presented in the web appendix.

### How did summary care record access vary with clinician characteristics?

The most significant single factor predicting SCR access was the identity of the clinician seeing the patient, which accounted for approximately 15% of total variance (data from site B, logistic regression,  $\chi^2(103)=3591$ , P<0.0001). Individual clinicians accessed available SCRs between 0 and 84% of the time (fig 3). Clinicians who saw more patients in unscheduled care accessed SCRs significantly more often than average (data from site B,  $\chi^2(1)=470.9$ , P<0.0001). Overall, doctors were no more or less likely than nurses to access SCRs ( $\chi^2(1)=0.2$ , P=0.7;  $\chi^2(1)=2.3$ , P=0.13;  $\chi^2(1)=1.8$ , P=0.19 respectively in sites A, B, and C).

### How did summary care record access vary with patient characteristics?

We found small absolute differences in access rates by the sex and age of patients, which reached statistical significance because the dataset was large. A multiple regression model incorporating site (A, B, or C), age, sex, date, day of week, and time of day (see web appendix) was statistically highly significant but accounted for only a small fraction of the variance in SCR access (pseudo  $R^2=3.6\%$ ).

Analysis by diagnostic code was limited by marked inconsistency in coding practices between sites and between clinicians within sites. With that caveat, we found some evidence that the SCR was more likely to be accessed in conditions such as urinary tract infection for which information on current or recent drugs and allergies was likely to be useful (logistic regression  $\chi^2(1)=45.1$ , P<0.0001) and when the patient had more than one coded diagnosis ( $\chi^2(1)=78.7$ , P<0.0001). However, variation by diagnostic code was much less marked than variation between clinicians. In short, as

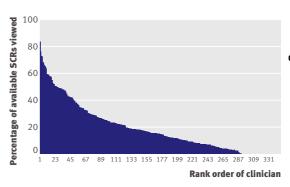


Fig 3 | Variation in accessing patients' summary care records (SCRs) by clinician. The dataset is restricted to the 348 clinicians across the three sites who saw at least 10 patients with an available SCR

#### **ESEARCH**

Reason	Example
Data fields offered by SCR were irrelevant to the encounter	Patient had a minor illness or no illness Patient sought something other than a clinical decision (such as certification)
Data fields offered by SCR were reliably provided by some other source	Patient or carer knew full details of medication and allergies Patient or carer brought medication Ambulance staff brought patient's medication GP referral letter included a full medical history
Patient did not have SCR	Patient was not registered with a GP Patient was registered with a GP whose practice used non-SCR compliant software Patient was registered with a GP whose practice had not yet gone live with the SCR programme Patient was registered with a GP whose practice was ethically opposed to the SCR programme Patient had opted out of having an SCR A third party (parent) had opted out of SCR on behalf of the patient
Technical connection to Spine was not possible	Spine connection was temporarily lost in provider organisation Clinician had no access to a computer terminal Computer terminal had no smart card reader hence no Spine access
Patient's SCR was not found or did not contain any data	Receptionist failed to find patient record on Spine (for example, surname or date of birth incorrect on Spine or entered wrongly into search field) SCR showed message "This record is blank"
SCR use was incompatible with organisational routines and practices	Organisation was "not pushing" SCR use (such as no local champion, higher priority being given to other IT projects such as shared local records) Training happened many months earlier, staff had moved on or forgotten how to access SCRs Information governance controls were seen as unworkable (such as in busy A&E departments where computer terminals were shared)
Clinician lacked capacity or privileges to access SCRs	Clinician had not been trained Clinician had not been issued with a smart card Clinician's smart card did not work Clinician had lost smart card or was not carrying it Clinician had forgotten password
Clinician lacked motivation to access SCRs	Clinician did not anticipate that SCRs would provide useful information Clinician did not trust data quality on SCRs Clinician was concerned about information governance controls (that is, fear of triggering an access alert)

fig 3 shows, many clinicians did not access SCRs regardless of the presenting problem.

#### Was summary care record use associated with change in consultation length?

Overall, consultations in which the SCR was accessed were significantly longer than consultations in which it was not accessed (median 10 minutes v 9 minutes, Mann-Whitney test, z=-6.4, P<0.0001). This difference was more marked for nurse consultations (15 minutes v 12 minutes, z=-7.5, P<0.0001). However, subanalyses by site and type of clinician (see web appendix) showed that this relationship was not consistent either between sites or by clinician type. Differences may be attributable to confounding variables (see below).

#### Use and non-use of summary care records: qualitative findings

#### Explaining low hit rate

Some clinicians working in unscheduled care settings said they rarely looked for SCRs because there was only a small chance of finding one given that many local general practices had not yet gone live. Reasons why a practice had not gone live varied considerably between sites. A number of general practice record systems were not compliant with SCRs; practices using these systems (covering 20% of the population nationally at the time of the study) would be unable to participate in the programme without replacing in-house software. Other reasons included inadequate data quality, inadequate technical infrastructure (such as quality, inadequate technical infrastructure (such as  $\frac{1}{2}$  the need to install a more powerful server), opposition to the programme, and competing priorities.

Different potential barriers had a greater or lesser impact in different sites. In site A, for example, the local medical committee included opinion leaders who opposed the SCR programme and a number of practices had yet to meet locally set data quality standards. The rapid rate of SCR creation in site C appeared a to be attributable to a combination of factors predicted previously<sup>16</sup>: national and local policy goals were aligned, improving out-of-hours services was an explicit and strategic priority, top management strongly supported the programme, middle managers were enthusiastic, local clinical engagement was strong (including commitment to data quality work), opponents to the programme were few and did not occupy powerful

gramme were few and did not occupy powerful **CFZ-LTA** positions, and participating organisations had favour-able technical capacity (for example, almost all general practice record systems were SCR compliant). *Explaining non-access of summary care records* Analysis of ethnographic data on 214 clinical consulta-tions showed that non-access of the SCR had many different reasons, including not being clinically indi-cated; not technically possible (for example, the orga-nisation was temporarily unable to access the Spine); clinician not trained or motivated (including "forgot-ten" smart cards (such as to short term staff); and the organisation "not pushing" SCR use usually the organisation "not pushing" SCR use, usually

BMJ | ONLINE FIRST | bmj.com

#### Box 2: Examples of how small details made a big difference to actions and outcomes

*Case FN22/#01*—A hospital pharmacist is doing her rounds on an intermediate ward of newly admitted patients. This patient is a limited English speaker who seems confused. He has a plastic carrier bag by his bed containing some bottles of medication. The pharmacist asks if she may access his SCR, and the patient consents. However, the pharmacist decides not to do so, since the patient may not have understood the question and in this hospital an internal rule has been introduced that only doctors may use the emergency override option ("best interests of patient").

Although the pharmacist undoubtedly had a legitimate relationship with this patient, a number of key nuances combined to produce "non-access" of the SCR: both the need for further information and the patient's consent were equivocal, and the pharmacist was bound by local as well as national access constraints.

*Case FN04/#42*—A senior doctor in a busy accident and emergency department seeks to access the SCR of a patient who is bleeding. He finds one of three terminals (shared by about 20 clinicians) and asks the junior doctor who is using it to hurry up. Within seconds he has inserted his own smart card and is logging on. When he finds the patient's record, he remembers he has not asked the patient's consent but quickly selects "best interests of patient" on the grounds that the information he seeks (about anticoagulant medication) could be life saving.

Had this doctor not been confident to use the emergency override, he would have had to make a long journey back to the patient to ask consent (and lose his place in the queue for the terminal). The combination of seniority, confidence, technical skill, and a clear clinical need for the information combined to produce "access" rather than "non-access" in this case—although disappointingly the patient's record did not contain the information he sought.

*Case FN06/#68*—A nurse in a walk-in centre sees a patient with a headache. The nurse has her own consulting room. She has already logged on to the computer terminal with her smart card at the start of the session. The patient is not sure of her medication, and the nurse asks, "Do you mind if I look up your GP record?" The patient replies, "Please yourself," and the medication list is quickly found.

In this case, the physical and technical infrastructure of the walk-in centre (every clinician has a terminal) along with key characteristics of the clinician (experienced, trained, in possession of a working smart card) and the patient (fully conscious, not seriously unwell, confident in the clinician) combined to produce rapid, one-click access to the patient's SCR.

because of a perception, correct or otherwise, that the hit rate would be low (table 1). In secondary care settings, non-adoption was further explained by lack of an integrated technical solution (that is, the clinician had to exit one piece of software and go into another to access an SCR) and by the temporal and spatial challenges of accessing computer terminals in real time (see examples in box 2).

The partial abandonment of SCRs in site A (see fig 2) may have been partly due to a change of premises, during which some staff temporarily lost access privileges so that their smart cards ceased to work. Temporary reduction in access rate was also seen during periods when the proportion of locums and inexperienced staff was higher (such as Christmas and August).

#### Benefits associated with summary care record use

We observed clinical consultations in which the SCR seemed to add value, especially when patients had been prescribed multiple medications and were unsure what these were (table 2). We observed no cases in which an SCR unequivocally made care safer, or in which absence of one seemed to make care unsafe. This seemed to be because doctors, nurses, and

pharmacists tended to err on the side of caution and took additional safety measures if key data were not available. However, because the incidence of harm from medication errors appears to be low in relation to the number of prescriptions issued in the primary care setting<sup>34</sup> and the SCR was little used in any other setting, our findings do not exclude a significant positive impact on patient safety. When dealing with complex cases, clinicians sometimes found it stressful and challenging to make decisions in the absence of reliable data on medication and allergies and described the SCR as making such consultations "easier" even when it did not change management.

We encountered no examples of SCR use influencing onward referral (for example, preventing a hospital admission or ambulance call), nor of a patient without an SCR whose onward referral decision was likely to have been different had one been present. We found it impossible to assess whether patients were more satisfied when their SCR was accessed, because satisfaction was a function of the consultation as a whole, not of the presence or absence of a particular technology.

#### Risks associated with summary care record use

We encountered examples of incomplete and inaccurate data on the SCR (table 2). However, we did not see any cases where this led to harm or risk of harm to the patient—precisely because clinicians did not view the SCR as the sole source of reliable data. Rather, they drew eclectically on multiple sources, including the patient, electronic and paper records, and their own observations and measurements. When these sources conflicted, they made a contextualised judgment about which data source was most trustworthy and the level of residual uncertainty in the case.

### Explaining longer consultations with the summary care record

One possible confounding variable explaining this unexpected finding is that the SCR was more likely to be accessed for complex illnesses or when the patient had more than one complaint. Our qualitative data also showed that when information held on the SCR was poorly matched with the scope of practice of the clinician (such as a long medication list viewed by a nurse without senior level prescribing training), its use sometimes led to a time consuming attempt to make sense of the information viewed by consulting a formulary, asking a colleague, or questioning the patient.

#### The socio-technical network

The SCR programme can be conceptualised as a complex, dynamic, and unstable socio-technical network with multiple interacting sub-networks (fig 1 and box 3). Individuals and organisations in the network represented four different institutional "worlds"—political, clinical, technical, and commercial.<sup>35</sup> The personal world of the patient formed a fifth perspective. In the political world, the programmes were an exercise in modernising the NHS by improving efficiency in the public sector and

Table 2 Examples of benefits and risks	s of patients' summary care records (SCRs) from a qualitative dataset of 214 directly observed clinical encounters
Benefit or risk of SCR	Specific examples
SCR seemed to support better quality care or i	increase clinician's confidence
Patient was unsure of medication, allergies, or adverse reactions	FN03/#24—Patient with urinary symptoms had had four courses of antibiotics in previous 6 weeks. SCR was available and listed which antibiotics had been given and when FN04/01—Patient was unaware of adverse reaction to statin listed on SCR
Patient was unable to communicate fully	FN01/#05—Elderly patient newly admitted to hospital, spoke no English, and was confused. SCR provided current medication list which informed management decision
SCR data alerted clinician to wider aspects of the case	FN29/#204—50 year old patient telephoned out-of-hours centre for what seemed to be a trivial request. Nurse viewed SCR and saw 12 current medications, some associated with serious illnesses, and was thus alerted that patient was sick, hence prioritised calling them back
SCR was unavailable but key data may have b	een provided had it been present
Patient's account was possibly untrustworthy	FN05/#55—Patient asked out-of-hours GP for sleeping tablets and claimed to be taking these regularly
Patient was unsure of medication	FN03/#35—Patient with dizziness thought she was taking "manoxady," perhaps meaning minoxidil FN03/#50—Relative of patient with chest pain telephoned out-of-hours GP and talked of "a spray, God knows what's in it." GP could not ascertain whether this was for asthma or angina FN05/#59—Patient with glaucoma consulted out-of-hours GP because he had run out of eye drops. He knew the drug name but not the strength, for which there were three possibilities
Patient was unable to communicate fully	FN13/#126—Patient was brought into A&E department unconscious and unaccompanied, no other source of medication or allergies
SCR seemed to be unhelpful or misleading	
SCR did not list patient's current medication	Medication being taken but not listed on patient's SCR had been obtained from: High street pharmacy ( <i>FN05/#64</i> —Eye drops, but patient unsure which ones) GP out-of-hours or walk-in centre ( <i>FN29/#201</i> —Penicillin given to toddler) Hospital outpatient clinic ( <i>FN07/#97</i> —Triple therapy for helicobacter issued the day before) Stockpiled supply of old medication ( <i>FN29/#206</i> —Parent gave antibiotic to infant from old supply in fridge) Relative's supply of drugs ( <i>FN12/#112</i> —Suspected overdose of partner's tablets) Abroad ( <i>FN16/#154</i> —Opioid analgesics bought over the counter)
SCR listed "current medication" which patient was not taking	FN29/#212—Eye drops had been stopped but still appeared as a current drug because they had not been actively moved to "past drugs" FN56/#05—Asthma inhaler listed as "current," but patient had not picked up prescription
Patient's allergies or adverse reactions not listed on SCR	FN29/#210—Older patient with cystitis symptoms. SCR listed no allergies or adverse reactions, but patient was sure she was allergic to "something beginning with 'amp'" and, on prompting, thought this was ampicillin
SCR listed allergies or adverse reactions which the patient may not have had	FN06/#65—SCR of patient born in 1932 listed adverse reaction to penicillin. Patient described being "ill for quite a while" after penicillin as a small child. Penicillin was not widely used in UK until 1947 and adverse reactions to it tend to be short term, so this was more likely to have been a reaction to sulphonamide which had been incorrectly coded as penicillin allergy on the GP record and this error subsequently transferred to the SCR

GP=general practitioner. IT=information technology

delivering measurable benefits to patients and taxpayers.<sup>2</sup> In the clinical world, they were an initiative to improve quality of care in an area (unscheduled care) where concerns had been raised about standards.<sup>28</sup> In the technical world, they were a software development project for use in cases characterised by unpredictability and a high degree of exceptionality. In the commercial world, many IT companies viewed them as high risk but potentially high revenue business contracts. In the personal world, the SCR was a potential encroachment (for good or ill) of the system into the patient's lifeworld.<sup>36</sup>

Differences in norms, values, priorities, expectations, and ways of working between these five worlds, and imperfect attempts to bridge these differences, accounted for much of the instability in the socio-technical network, and this in turn explained many of the challenges and frictions encountered as the collaborative tasks of design, implementation, governance, frontline use, and evaluation (box 3) were pursued.

Change agents who proved most pivotal in the programme held boundary roles between different organisations and sectors and managed to align—to some extent at least—the complex and competing institutional logics that characterised the network. They achieved this by engaging actively in what has been called "translation,"<sup>37</sup> which involves four stages—problem construction (defining a problem for which the SCR offered a solution), selling the idea (getting others **h**, **b**, to accept this problem-solution link), enrolment (defining key roles and practices in the socio-technical network), and mobilisation (engaging people in fulfilling the roles, undertaking the practices, and linking with others in the network).

The PRINCE 2 approach to project management (www.prince2.com/) adopted by Connecting for and similar technologies Health, strategic health authorities, and some primary similar technologies appeared to be an efficient business tool for managing the parts of the programme that could be controlled, isolated into discrete work packages, and "managed" in the conventional sense of the word. But it seemed that the sheer complexity of the socio-technical network and its embeddedness in wider institutional structures, some heavily contested, limited the impact of this change model in critical parts of the programme.

At the micro level, frontline staff from different "worlds" brought different beliefs, values, motives, and meaning-systems to their organisational roles ("normative" influences). Their actions were also shaped and constrained by such things as job descriptions, access privileges, and the functionality and limitations of technologies ("causal" influences). Relatively small differences in normative and causal

#### DISCUSSION

#### Box 3: The socio-technical network for the summary care record programme

Five interacting sub-networks were evident:

#### 1. The design network

- Policy makers
- Professional advisers
- Software developers (based variously in Connecting for Health, commercial IT companies, and academic institutions)
- A large, complex, and evolving technical infrastructure

#### 2. The implementation network

- Civil servants
- National and local managers
- Clinical leads
- Suppliers
- Trainers
- Frontline NHS staff
- Individuals and groups who sought to "resist" implementation in different sectors
- Patient organisations and other groups who encouraged implementation from the user perspective

#### 3. The governance network

- Professional, legal, and regulatory bodies (such as the Information Commission)
- Technical security features and the Connecting for Health staff who designed and built them
- Security testing contractors
- Business processes, tools, and systems that supported information governance activity
- Individuals such as Caldicott Guardians and privacy officers
- 4. The frontline user network
- NHS clinicians
- Local administrators and call handlers
- "Front end" software linking local systems to the SCR infrastructure
- Terminals and smart card readers
- · Patients who were consulted on access to their record
- 5. The evaluation network
- Policy makers and business managers who constructed the "benefits realisation" case
- Teams and systems involved in in-house monitoring
- Official bodies such as the Public Accounts Committee
- Lobbyists (including the press) who made claims and counter claims about the justification and progress of the programme
- · Communications staff and systems within Connecting for Health
- Our own evaluation team and governance structures, including the Connecting for Health Evaluation Programme

influences on individuals sometimes explained wide variations in actions and outcomes (see examples in box 2). Inbuilt in the SCR were assumptions about individual behaviour and the culture and work practices of NHS organisations—for example, that fear of surveillance would not deter staff from accessing them and that general practice staff would enter key data in coded fields on the local records from which they were created. Mismatches between these inscribed assumptions and the reality of clinical work explained much of the non-adoption, partial adoption, and abandonment of these technologies at the level of the individual user. This evaluation has shown that some progress has been made in introducing shared electronic summary records in England and that some benefits have occurred. However, significant social and technical barriers to the widespread adoption and use of such records remain, and their benefits to date appear more subtle and contingent than early policy documents predicted.

The largest single factor explaining non-use of the SCR at the clinical frontline was the identity of the clinician. As previous researchers have found, "most CIS [computerised information systems] implementations fail because, despite high investments in terms of both time and financial resources, physicians simply do not use them."38 The finding that many out-of-hours clinicians do not access SCRs even when these are available with "one-click" access suggests that potential safety benefits (such as in preventing medication errors) may fail to accrue. Coiera has argued that e-health initiatives may focus too much on electronic records and too little on associated functionality such as automated alerts, though the extent to which this potential solution would overcome the problem of non-adoption by clinicians in practice is speculative.<sup>39</sup>

A key strength of this study was the use of a new theoretical and methodological approach, derived from a systematic literature review of electronic record research that deliberately went beyond the biomedical literature and embraced sociology, computer supported cooperative work, and empirical philosophy.<sup>40</sup> This enabled us to combine qualitative and quantitative techniques to highlight the competing conceptualisations and complex interdependencies of the SCR programme and to bring into frame numerous social, technical, ethical, and political explanations for why particular goals and milestones set by policy makers and implementation teams were or were not reached.

The main limitation of the study is perhaps the extent to which this approach will be viewed as valid by the e-health community. Our analysis of the programme in context was based on a widely accepted methodological standard in information systems research.<sup>19</sup> However, this standard is not accepted by some healthcare information systems researchers, who define robustness in terms of experimental or quasiexperimental studies of the "deployment" of a technology and its "impact" on predefined outcomes.<sup>41</sup> The profound epistemological differences and lack of dialogue between healthcare information systems research (led largely by doctors with an interest in information technology) and mainstream information systems research (led by interdisciplinary teams of organisational sociologists, computer scientists, and scientists) have been highlighted political previously.4042 The findings reported here will not resolve these differences but may promote a long overdue debate on the applicability of the epidemiological hierarchy of evidence to studies of complex change in health care.

#### WHAT IS ALREADY KNOWN ABOUT THIS TOPIC

Policy makers, clinicians, and citizens in many countries hope that shared electronic records will improve quality, safety, and efficiency of health care by making key information accessible across multiple care settings

No country with a population above 5 million has successfully introduced a nationally shared electronic patient record

In 2007, the English Department of Health began a programme to introduce the nationally shared summary care record (SCR), intended primarily for use in emergency and unscheduled care

#### WHAT THIS STUDY ADDS

Between 2007 and 2010, the SCR programme met numerous challenges, both social and technical, and was characterised by high implementation workload and complex interdependencies

When SCRs were available in unscheduled primary care settings, some clinicians accessed and used them some of the time

Benefits associated with use of SCRs were more subtle and contingent than early policy documents had predicted

Technical and operational aspects of the programme could not be meaningfully isolated from subjective and contextual issues such as what the introduction of the SCR meant politically, professionally, practically, and personally

> Examples of apparently successful national programmes to share records between primary and secondary care exist in Scotland, New Zealand, and Denmark.<sup>43-50</sup> In Denmark, for example, all the country's general practices, hospitals, pharmacies, and laboratories are linked via a single national network, and electronic transfer of prescriptions, laboratory results, letters, and emails is the norm, though (perhaps significantly) there is no centrally held record. These national schemes differ in some fundamental technical features, but all report similar critical success factors: a pace of progress commensurate with levels of engagement and tension for change; early and frequent dialogue between key stakeholders to develop a culture of collaboration; systematic attention (such as via focus groups or discussion networks) to potentially contentious issues; strong peer influence (such as through clinical user groups); careful alignment of incentives for both individuals and organisations; transparency in monitoring and evaluation; and balancing central and local leadership. These key influences are reflected in three recent systematic reviews on implementing electronic record programmes more generally.405152

> The scale and scope of the SCR programme inevitably increased its complexity. Because the socio-technical network is heterogeneous and potentially unstable, alignments between stakeholders must be actively built and creatively managed-a task that gets exponentially more difficult as the network gets bigger.53 An industry report on the Danish shared record scheme recommended focusing on a simple, basic design and concluded that "increasing the level of complexity does not bring a corresponding increase in benefits."50 The three countries whose shared record systems are the most advanced all have populations

of around 5 million, though it is not known whether this figure is a critical ceiling or a coincidence.

The findings of this evaluation suggest that large scale, centrally driven models for innovation in healthcare IT systems are-perhaps inevitably-associated with multiple competing perspectives, complex interdependencies, inherent tensions, and high implementation workload. Information system development is 10.1136/bmj Protected sometimes depicted in terms of a tension between the "cathedral" model (large scale, top down, highly standardised) and the "bazaar" model (organic, laissezfaire, bottom up).<sup>54</sup> The former are more readily standardised and controlled but are typically complex, sepensive to implement, and inflexible. The latter **g** risk inconsistent quality control and limited inter operability. A third option, "middle out"-whose defining feature is collaboration between government, industry, and clinicians to create an evolving set of standards and promote dialogue across sectors-has been proposed as a potential way forward for the National Programme for IT.54 Such an approach would require a fundamentally different change of model and changes to the nature of relationships used and service users, but could potentially build fruitfully reaction work done in the SCR programme to date.

This evaluation would not have been possible without the cooperation of a number of people and organisations. Patients and staff in the various field sites allowed us access to their work and experiences, gave freely of their time, and engaged with our desire to gain an honest, richly informed account of events. Adastra provided a large quantitative dataset and background information which allowed us to undertake an independent background information which allowed us to undertake an independent analysis. The evaluation benefited from the Summary Care Record Independent Evaluation (SCRIE) External Advisory Group, chaired by lay member Jenni Bowley, which served as a diverse, critical, and questioning **3** audience for our emerging findings. Members (listed in full elsewhere<sup>14</sup>) included representatives from patient groups, academic institutions, professional organisations, and Connecting for Health. The study was part of the Connecting for Health Evaluation Programme coordinated by **>** Richard Lilford's team at the University of Birmingham. Academic colleagues too numerous to list provided feedback and guidance throughout the study.

Contributors: TG designed the study, led the development of the integrity of the work. She is the guarantor. KS and TB led the qualitative data collection and helped with analysing the data and writing and revising the paper. HWWP led the quantitative data analysis and helped write and revise the paper. JR helped develop the theoretical and methodological approach and provided expertise in evaluation methodological approach and provided expertise in evaluation methodological advice. Deborah Swinglehurst assisted with data collection and analysis. Enrico Coiera, Mike Pringle, and Ole Hanseth reviewed an earlier draft of the paper and added additional insights and references. **Funding:** The independent evaluation of the summary care record programme was funded by a research grant from the UK National Institute of Health Research (ref CFHEPO02 and 007). The Medical Research Council funded a parallel research study ("healthcare electronic records in organisations," ref 07/133) by our team in which the SCR formed one case example. The analysis presented in this paper draws on both those studies. University of London (QMUL) funded the salary of TG during the writing-up phase. Independence from sponsors: All aspects of the study (including design; collection, analysis, and interpretation of data; writing of the report; and decision to publish) were led by the authors. Sponsors, along with other data collection and helped with analysing the data and writing and

decision to publish) were led by the authors. Sponsors, along with other

BMJ: first published as

June

stakeholders, were given an opportunity to check drafts for accuracy, but the final decision on whether to amend drafts was made by the authors in consultation with the SCRIE External Advisory Group. The views expressed in this publication are those of the authors and not necessarily those of our employing institutions, the individual members of our advisory group, the National Institute for Health Research, Connecting for Health, or the Department of Health.

**Competing interests:** All authors have completed the Unified Competing Interest form at http://www.icmje.org/coi\_disclosure.pdf (available on request from the corresponding author) and declare that (1) all authors have support from their respective institutions (QMUL and UCL) for the submitted work; (2) none of the authors has any relationships with any companies that might have an interest in the submitted work in the previous 3 years; (3) their spouses, partners, or children have no financial relationships that may be relevant to the submitted work; and (4) no authors have any non-financial interests that may be relevant to the submitted work.

Data sharing: No additional data available.

- 1 Department of Health. Delivering 21st century IT support for the NHS. Department of Health, 2002.
- 2 Darling A. Modern public services for Britain: investing in reform. Comprehensive spending review: new public spending plans 1999-2002. HM Treasury, 1998.
- 3 Newman J, Vidler E. Discriminating customers, responsible patients, empowered users: consumerism and the modernisation of health care. J Soc Policy 2006;35:193-209.
- 4 Wanless D. Securing our future health: taking a long-term view. HM Treasury, 2002.
- 5 Ling T. Delivering joined-up government in the UK: dimensions, issues and problems. *Public Adm* 2002;80:615-42.
- 6 Vidler E, Clarke J. Creating citizen-consumers: New Labour and the remaking of public services. *Public Policy and Administration* 2005;20:19-37.
- 7 Department of Health. Information for health: an information strategy for the modern NHS 1998-2005. NHS Executive, 1998.
- 8 Department of Health. Building the information core. Department of Health, 2000.
- 9 Department of Health. Better information, better choices, better health: putting information at the centre of health. The Stationery Office, 2004.
- 10 Department of Health. Connecting for health: a guide to the National Programme for Information Technology. The Stationery Office, 2005.
- 11 Department of Health. The NHS informatics review report. The Stationery Office, 2008.
- 12 Darzi A. High quality health for all: NHS Next Stage Review Final Report. The Stationery Office, 2008.
- 13 Beale P. NHS summary care record implementation strategic outline case. NHS Connecting for Health, 2007.
- 14 Greenhalgh T, Stramer K, Bratan T, Byrne E, Russell J, Hinder S, et al. The devil's in the detail: final report of the independent evaluation of the Summary Care Record and HealthSpace programmes. University College London, 2010.
- 15 Clay R. Summary Care Record scope. NHS Connecting for Health, 2009.
- 16 Greenhalgh T, Stramer K, Bratan T, Byrne E, Mohammad Y, Russell J. Introduction of shared electronic records: multi-site case study using diffusion of innovation theory. *BMJ* 2008;337:a1786.
- 17 Greenhalgh T, Wood GW, Bratan T, Stramer K, Hinder S. Patients' attitudes to the Summary Care Record and HealthSpace: qualitative study. *BMJ* 2008;336:1290-5.
- 18 Patton MQ. Utilization-focused evaluation: the new century. 3rd ed. Sage, 1997.
- 19 Klein HK, Myers MD. A set of principles for conducting and evaluating interpretive field studies in information systems. *MIS Quarterly* 1999;23:67-93.
- 20 Greenhalgh T, Stones R. Theorising big IT programmes in healthcare: strong structuration theory meets actor-network theory. Soc Sci Med 2010;70:1285-94.
- 21 Eisenhardt KM. Building theories from case study research. Acad Manage Rev 1989;14:532-50.
- 22 Boje DM. Narrative methods for organizational and communication research. Sage, 2001.
- 23 Glaser BG, Strauss AL. The constant comparative method of qualitative analysis. In: Glaser BG, Strauss AL, eds. The discovery of grounded theory. Adline, 1967.
- 24 Prasad P. Systems of meaning: ethnography as a methodology for the study of information technologies. In: Lee AS, Liebenau J, DeGross JI, eds. Information systems and qualitative research. Chapman & Hall, 1997:101-18.

- Golden-Biddle K, Locke K. Appealing work: an investigation of how ethnographic texts convince. *Organization Science* 1993;4:595-616.
   Blommaert J. Discourse: a critical introduction. Cambridge University
- Press, 2005. 27 Department of Health. Our health, our care, our say: a new direction
- bepartment of Health. Our health, our cale, our say: a new direction for community services. The Stationery Office, 2006.
   Department of Health. Direction of travel for urgent care: a discussion
- document. The Stationery Office, 2006.
  Department of restationery Office, 2007.
- 29 Darzi A. Our NHS, our future. The Stationery Office, 2007.
- 30 Darling A. Comprehensive spending review. HM Treasury, 1998.
- 31 Anderson R, Brown I, Dowty T, Inglesant P, Heath W, Sasse A. Database state. Joseph Rowntree Reform Trust, 2009.
- 32 Bratan T, Stramer K, Greenhalgh T. "Never heard of it" understanding the public's lack of awareness of a new electronic patient record. *Health Expectations* (in press).
- 33 BMA Press Office. BMA calls for roll-out of electronic patient records to be suspended. Press release, 10 March 2010. British Medical Association, 2010.
- 34 Smith J. Building a safer NHS for patients: improving medication safety. The Stationery Office, 2004.
- 35 Currie WL, Guah MW. Conflicting institutional logics: a national programme for IT in the organisational field of healthcare. *Journal of Information Technology* 2007;22:235-47.
- 36 Scambler G, Britten N. System, lifeworld and doctor-patient interaction: issues of trust in a changing world. In: Scambler G, ed. Habermas, critical theory and health. Routledge, 2001.
- 37 Callon M. Some elements of a sociology of translation: domestication of the scallops and the fishermen of St Brieuc Bay. In: Law J, ed. Power, action, and belief: a new sociology of knowledge. Routledge, 1986.
- 38 A paradoxical world: exploring the discursive construction of collaboration in a competitive institutional context. APROS 11: Asia-Pacific Researchers in Organization Studies: 11th international colloquium, Melbourne, Australia, 4-7 December 2005.
- 39 Coiera E. Building a national health IT system from the middle out. J Am Med Inform Assoc 2009;16:271-3.
- 40 Greenhalgh T, Potts H, Wong G, Bark P, Swinglehurst D. Tensions and paradoxes in electronic patient record research: a systematic literature review using the meta-narrative method. *Milbank Q* 2009;87:729-88.
- 41 Lilford RJ, Foster J, Pringle M. Evaluating eHealth: how to make evaluation more methodologically robust. *PLoS Med* 2009;6:e1000186.
- 42 Ramiller N, Pentland B. Management implications in information systems research: the untold story. *Journal of the Association for Information Systems* 2009;10:474-94.
- 43 Pagliari C, Donnan P, Morrison J, Ricketts I, Gregor P, Sullivan F. Adoption and perception of electronic clinical communications in Scotland. *Inform Prim Care* 2005;13:97-104.
- 44 Protti D, Bowden T, Johansen I. Adoption of information technology in primary care physician offices in New Zealand and Denmark, part 1: healthcare system comparisons. *Inform Prim Care* 2008;16:183-7.
- 45 Protti D, Bowden T, Johansen I. Adoption of information technology in primary care physician offices in New Zealand and Denmark, part 2: historical comparisons. *Inform Prim Care* 2008;16:189-93.
- 46 Protti D, Bowden T, Johansen I. Adoption of information technology in primary care physician offices in New Zealand and Denmark, part 3: medical record environment comparisons. *Inform Prim Care* 2008;16:285-90.
- 47 Protti D, Bowden T, Johansen I. Adoption of information technology in primary care physician offices in New Zealand and Denmark, part 4: benefits comparisons. *Inform Prim Care* 2008;16:291-6.
- 48 Protti D, Bowden T, Johansen I. Adoption of information technology in primary care physician offices in New Zealand and Denmark, part 5: final comparisons. *Inform Prim Care* 2009;17:17-22.
- 49 Protti D. Comparison of information technology in general practice in 10 countries. *Healthc Q* 2007;10:107-16.
- 50 Edwards J. Denmark's achievements with healthcare information exchange: case study G00139713. Gartner Industry Research, 2006.
- 51 Car J, Black A, Anandan C, Cresswell K, Pagliari C, McKinstry B, et al. The impact of eHealth on the quality and safety of healthcare: a systematic overview and synthesis of the literature. NHS Connecting for Health Evaluation Programme, 2008.
- 52 Ludwick DA, Doucette J. Adopting electronic medical records in primary care: lessons learned from health information systems implementation experience in seven countries. *Int J Med Inform* 2009;78:22-31.
- 53 Hanseth O. Integration-complexity-risk: the making of information systems out-of-control. In: Ciborra CU, Hanseth O, eds. Risk, complexity and ICT. Edward Elgar, 2007.
- 54 Raymond E. The cathedral and the bazaar (open source publication). http://catb.org/~esr/writings/cathedral-bazaar/.

Accepted: 27 May 2010